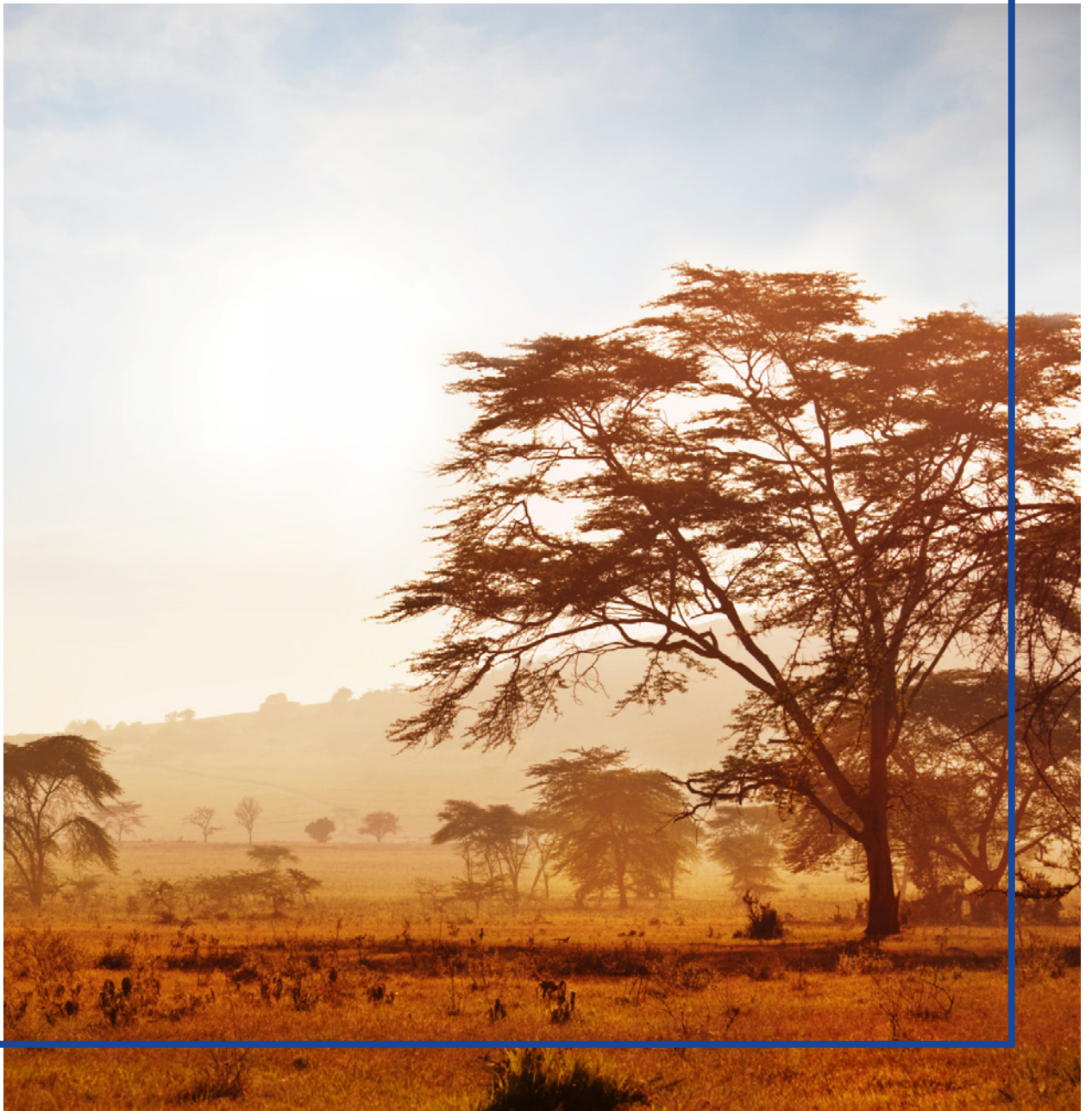




LEGAL ADVICE AND SOLUTIONS IN AFRICA



JEANTET AND AFRICA, A LONG-STANDING RELATIONSHIP

Since its creation in 1924, the Jeantet law firm has always had strong links to Africa.

Maître Jeantet, its Algerian-born founder, has forged close ties to Africa. The firm thus took an early position on important topics related to the continent's development, including its contribution to the design of the Saharan Code of 1954, one of the first African oil codes, following the discovery of the Hassi Messaoud and Hassi R'Mel fields.

From 1960 and the enactment of the first investment codes in French-speaking Africa, the firm took part in the negotiation and signature of the first establishment agreements, notably in Senegal and the Ivory Coast. In 1989, it was the first international law firm to establish itself in Côte d'Ivoire. In 2009, it also set up business in Morocco.



AN ESTABLISHED AND RESPECTED PRESENCE

A continent of opportunities: with its many fast-growing economies, rapid expansion of major economic players, thriving middle class and significant natural resources, Africa is a destination of choice for investors.

The members of Jeantet's Africa team who will support you throughout your projects have the rare privilege of being **recognised by their peers and clients as true specialists in African law.**

A multidisciplinary team in the field: you will be supported by our Africa specialists, experienced legal advisers able to put insight and expertise forged over **70 years of experience in 43 African jurisdictions** at your service.

In the Jeantet tradition, we make it a point of honour **to work in harmony with and complementing our local legal advisers** who are selected for their high quality in order to give you the best possible support in your transactions and any cross-border regional, pan-African or international disputes.

FROM THE COURTS TO LECTURE THEATRES

Our practitioners are involved in training and teaching, as well as research and analysis of legal doctrine related to Africa.

T Lauriol has created, and now co-directs, a degree in **International Business Law in Africa (University Paris 2)**, as well as the **Africa Business Law Masters of the International University of Rabat** in partnership with University Paris 2. He has recently co-written a book on oil and mining law in Africa.

J-G Follorou and P Matignon co-authored the 2016 edition of the AFIC's **White Paper on Private Equity in Africa** in order to support SMEs and their integration into the formal economy and to help investors and decision makers to finance SMEs.



LOCAL KNOWLEDGE, GLOBAL EXPERIENCE

WE ADVISE LEADING INTERNATIONAL AND AFRICAN COMPANIES, FINANCIAL INSTITUTIONS AND INVESTORS IN ALL STRATEGIC SECTORS FOR AFRICAN COUNTRIES.

AIRCRAFT MANUFACTURER



Establishment in Morocco and support for the launch of activities

Jeantet supported a major aircraft manufacturer throughout its establishment and the launch of its activities in Morocco. To help to achieve this investment of 200 million USD over 8 years, Jeantet developed a 360° integrated service, tailored to its client's requirements, including corporate law for the establishment of local subsidiaries, real estate law for the acquisition of land, contract law and legal expertise for the construction of the factory, employment law for human resources, etc.

AFRICAN PHARMACEUTICAL DISTRIBUTOR



Support for the successful delivery of a complex share purchase transaction

Jeantet assisted the French private equity firm LBO France in the acquisition of a majority stake in PIEX with BNP Paribas Développement, Bpifrance Investissement, Trocadero Capital Partners and AfricInvest as co-investors. PIEX is a key player in the pharmaceutical distribution market in French-speaking sub-Saharan Africa.

AUSTRALIAN MINING COMPANY



Mining project in Central Africa

Jeantet advised an Australian mining company on a direct or shipment project in a central African country. In particular, our client needed assistance in obtaining and renewing mining licences, negotiating the agreement with the government and partners for the construction of the mine and the related infrastructure needed for ore shipment.

SENEGALESE AGENCY FOR PROMOTION OF INVESTMENT AND MAJOR WORKS



The first successful PPP * in sub-Saharan Africa

Jeantet was involved in the first ever PPP in sub-Saharan Africa, alongside APIX, the agency in charge of promoting investments and major works in Senegal. The purpose of this operation, which opened the door to several other major operations across Africa, was to select a private operator for the award of a toll motorway concession between Dakar and Diamniadio.

PRIVATE OPERATORS



Award-winning PPP * for the African Music Institute in Gabon

Jeantet assisted a group of private operators in structuring the PPP allocation agreement for the financing, construction, maintenance and operation of the African Music Institute (AMI), a pan-African institution based in Libreville, Gabon, the only campus of its kind. The project was awarded the PPP-MEDAFRIQUE prize in the “Social” category by the French Minister of Higher Education and Scientific Research at the 9th International Meeting of Public-Private Partnerships (RIPPP) held in 2016.

SAUDI CREDIT INSTITUTION



Islamic financing in the Oil & Gas sector

Jeantet participated in Murabaha financing of 30 million USD for a Moroccan oil refining company to purchase petroleum products.

DJIBOUTI CREDIT INSTITUTION



Refinancement d'une facilité de crédit de 22,5M USD

Jeantet was involved in the structuring and drafting of a loan agreement worth 22.5 million USD for guarantee documents relating to the refinancing of bilateral credit facilities as part of the restructuring of a group of borrowers guaranteed by the African Guarantee Fund.

FRENCH COMPANY IN THE ENERGY SECTOR



Arbitrage ICSID contre le Togo

Jeantet advised a French multinational company in arbitration proceedings against Togo in connection with the termination of an electricity concession by the government. The award of several million euros in damages was confirmed by the Committee. Jeantet also enforced the award.

* PPP: Public-Private Partnership

AFRICA DESK

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KINSHASA

LUANDA

AREAS OF EXPERTISE

- + Litigation, Arbitration, Mediation
- + Commercial law, distribution and restrictive practices
- + Real estate law
- + Corporate law / M&A
- + Tax law
- + OHADA law
- + Public law and PPP
- + Employment law
- + Financing
- + Infrastructure
- + IP, Tech & Data
- + Capital investment
- + Banking and financial regulations/ business criminal law
- + Restructuring
- + Listed companies and capital markets

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Southern Africa



North Africa



West Africa



East Africa ELG



ELG Offices



Jeantet Offices

SECTORS

- + Aeronautics
- + Agri-food
- + Automotive
- + Financial institutions and services
- + Construction & public works
- + Energy, natural resources & mining
- + Investment funds/UCITS
- + Retail
- + Real estate
- + Manufacturing industries
- + Leisure, tourism and hospitality
- + Health, pharmaceuticals and life sciences
- + Technology, media and telecoms
- + Transport and logistics



KEY FIGURES

Over the last **2 years**, our **Africa Desk** of **15+** lawyers has been advising our clients on:

+ **181 transactions** across **21** African countries

+ over **320 clients and representatives of Member States** trained on a variety of topical subjects such as OHADA corporate law, African agricultural investments, implications of change in development cooperation between France, Germany and Africa, mining reforms, oil reforms, etc.

+ **56 transactions** in the **Energy and Natural Resources** sector involving **12** African **jurisdictions**

+ **52 transactions** in **M&A and Private Equity** across **13 countries** for the creation of branches / subsidiaries, securities, international contracts, with significant experience in the application of OHADA law and other regional regulation (including UEMOA, CEMAC, ECOWAS) including banking and stock market regulation

+ **23 international and ad hoc arbitrations** involving **10** countries with proceedings under the auspices of international arbitration institutions such as the **ICSID, ICC and CCJA** (OHADA)

AWARDS & DISTINCTIONS



**Best Law Firm of the Year:
France**

**The Lawyer European
Awards 2017**

JEUNE AFRIQUE

**Thierry Lauriol
Philippe Malléa**

**Jeune Afrique,
The 50 business lawyers
who marked 2017**



Corporate M&A

**IFLR 1000
(Morocco - Financial
and Corporate) 2017**

WORKING WITH JEANTET



We understand the **operation of our clients' sectors, and the technical aspects of their business** and we are immediately able to identify their principal requirements.



We have **a real presence in the field** across Africa with our **office in Morocco** (Casablanca), and the WSG and ELG **networks**.



We have been working for a long time with **our network of African contacts** with whom we co-advise our clients, with **impeccable results** achieved by an **integrated and coordinated team**.



Our **practice in local markets**, our **knowledge of the legal systems** that govern them, their **negotiating cultures** and specific features enable us to provide **legal services tailor-made for the local context**.



Our lawyers are members of **several national bar associations** and can assist our clients in **many languages**.



We advise and represent our clients with the **professionalism and flexibility expected of a major law firm**, with a real **personal involvement from our lawyers**, anticipating the expectations of our clients.

AWARDS & DISTINCTIONS



CHAMBERS
AND PARTNERS

"Thierry Lauriol of Jeantet in Paris is highly regarded for his work in central Africa and handles mining and natural resources matters, as well as energy. He is respected for his activity in the area of dispute resolution."

"Thierry Lauriol co-heads the department at Jeantet and is recommended for his 'sharp commercial appreciation.' He is notably active in natural resources projects, regularly assisting with exploration, mining or related infrastructure matters, and has particular expertise in OHADA jurisdictions."

Chambers Europe & Global Africa 2018



"Jeantet 'provides timely responses and has good industry knowledge'."

"The overall level of service is very high at Jeantet, where 'lawyers readily make themselves available and the transactions always get done'"

"Jeantet has a track record of high quality and added value".

The Legal 500 EMEA (Morocco) 2018

OUR NETWORKS

WORLD SERVICES GROUP

A well-known **global network of** leading independent law firms enabling their respective clients to receive high quality legal services, value and service. WSG gives its members the chance to create new business opportunities and relationships to better serve their clients.

Through **innovative technologies, knowledge integration and the expertise of its service providers**, WSG offers opportunities of value to lawyers and their clients. WSG has more than **130 member law firms** operating in over **145 jurisdictions**.

Only law firms offering high quality services to their clients are invited to join the WSG.



ENERGY LAW GROUP

An international network of leading independent law firms in the **energy and natural resources sectors**.

ELG provides clients with access to all **legal services related to these sectors, as well as in-depth knowledge of local practices in 37 jurisdictions**, including complex and high-growth markets.

Through the ELG, our members broaden their horizons, develop real links between them and create new synergies and business opportunities to better serve their clients.



THE JEANTET LAW FIRM



OUR TEAM

26 partners
120 lawyers



OUR STRENGTHS

Independence
Involvement
Influence
Innovation



OUR CLIENTS

Companies and directors
Public and private sectors
Large companies and ETI



AROUND THE WORLD

7 offices
2 well-known networks
"Best friends" Law Firms



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About Jeantet

Jeantet is one of the leading independent French business law firms delivering personalised services with high added value, with a commitment to ethics and human values. Conscious of the economic, technological, sectoral and legal changes required of our clients, our lawyers have the ability to anticipate, to get involved and to devise reliable, practical solutions adapted to their challenges. Firmly established in its market thanks to its strong foundations, Jeantet combines excellent legal expertise in advice and litigation with an entrepreneurial culture, at the service of the success of its clients' projects.

Jeantet has over 120 lawyers, including 26 partners, in Paris, Casablanca, Luxembourg, Geneva, Budapest, Kiev and Moscow.



PARIS



CASABLANCA



LUXEMBOURG



GENEVA



BUDAPEST



KIEV



MOSCOW



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